

DOCUMENTED QUALITY  
FOR DEMANDING APPLICATIONS





**If you want to lighten the burden of securing metal components, you should consider partnering with Weissenborn. We offer unmatched product quality – certified by Lloyd’s – and when you’re on top of quality, it’s easy to be on top of everything else.**

Weissenborn is a highly modern metal fabricating company that responds quickly to any need. Our production processes are controlled by advanced IT planning systems, and we can easily adapt to meet individual orders. This enables us to deliver even the most complex orders quickly, flexibly and with documented quality – even for assembled solutions and kit builds.

When you choose Weissenborn, you get more than just a supplier. You get a true partner who thinks carefully about each new assignment. We question common assumptions wherever we find them. If we can offer better prices, quality or safety, you’ll be the first to know. And we are firm believers in a proactive approach – saving you money by preventing problems before they occur.

Weissenborn produces steel, stainless steel and aluminium components, but we also source parts from carefully selected suppliers, which enables us to deliver assembled solutions and kit builds. This saves you from having to worry about assembly, and it means fewer overall deliveries to manage. We promise we’ll make life easier for your business.





# THE WIND INDUSTRY

**Weissenborn has special expertise in wind industry and other high-growth industries that work with climate-friendly technologies. These industries are also a good match for our own ambitious growth target of 30% per year.**

Our wind industry business covers mainly the production of tower internals, but we also supply nacelle solutions. We understand how wind turbine manufacturers operate, and we're experienced in meeting their business needs and technical requirements.

## **Tower internals, kits and components**

We are an approved supplier of critical components and solutions such as anti-fall systems and lifting equipment. We also produce doors, stairways, supports and covers. We're happy to deliver kit builds, where we source some components from selected partners. All kits are assembled on our premises, with each assembled solution covered by our own documented quality assurance programme. We also supply components to other kit builders and to international

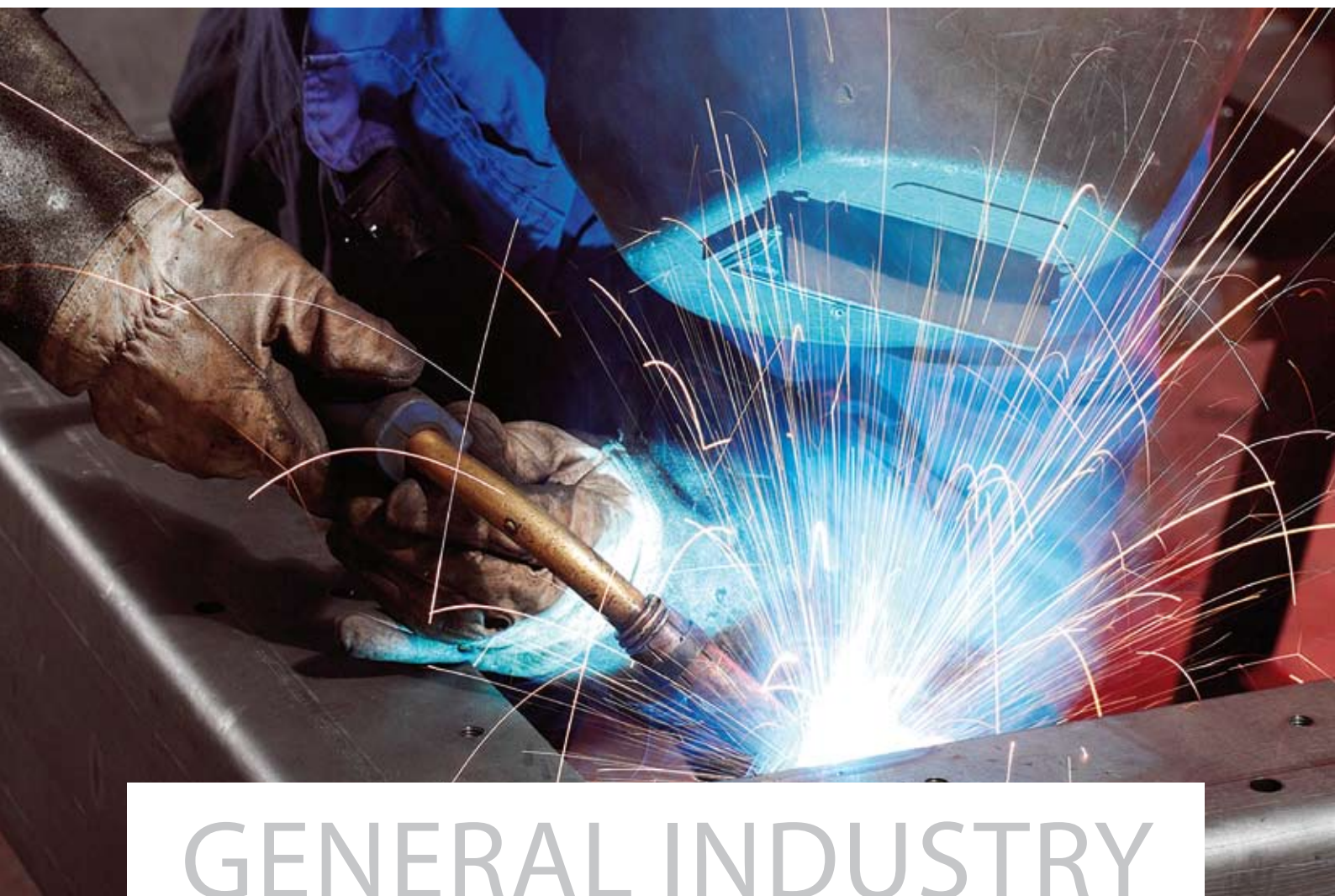
logistics centres serving the wind energy business.

## **Keeping the cost of energy down**

Everything is less expensive to transport and handle when towers and nacelles shed excess weight. That's one reason we've focused on refining our skills in aluminium, which is far lighter than steel. This has enabled us to lower the "cost of energy" from wind turbines. Aluminium can also be reused without further processing. There's no need to remove paint or other surface treatments. Because of this, aluminium components are helping to improve the overall environmental performance of wind turbines. At Weissenborn, we always consider how your products fit in to the bigger picture.







# GENERAL INDUSTRY

**Weissenborn has been making filter systems, waste compactors and components for user-friendly transport solutions since 1885. We also supply fully assembled equipment for the corn and livestock feed industries, and components for the food industry.**



We offer laser cutting, aluminium welding and robotic welding. We have a wide array of modern machinery and our own assembly plant. We also source components from selected partners. So whether you work with food, livestock feed, waste or any number of other industries, you are sure to benefit from our versatility as a complete supplier and our documented quality working with steel, stainless steel and aluminium.

### **Documented quality**

We complete every project we undertake in accordance with set procedures and documented quality standards. We have our own European welding specialist (EWS), who is also certified to perform level 2 non-destructive testing (NDT). We're even an approved issuer of shop certificates, so we can test new employees ourselves.

### **We make it easy**

All our employees are certified, and take part in ongoing testing in accordance with set procedures. We work in two shifts to make sure we can complete orders quickly. And if you need something urgently, we'll get the job done even when staff are on holiday or over bank holidays – so that you can meet your deadlines. At Weissenborn, we do what it takes to make life easier for you.



“WE’RE PROUD THAT THEY  
TRUST OUR ANTI-FALL  
SYSTEMS.”

Peter Moeller  
Managing Director  
Weissenborn



- Weissenborn delivers 96.33% of our orders on time (2010) and is aiming to raise this figure to 98%
- Weissenborn has a 48% solvency ratio (2009)
- Weissenborn grew 37% between 2009 and 2010. We are aiming for an annual growth rate of 30%



**Weissenborn supplies components and assembled solutions in steel, stainless steel and aluminium. We specialise in short, complex batches and smaller orders. We are fast and flexible, and we document our quality. Most of our customers work in the wind industry or with other high-growth, climate-friendly technologies. This type of company is a great match for our own code of conduct and growth strategy.**